

FOR IMMEDIATE RELEASE

PATTERSON WELCOMES LAURA GRIFFIN CLOUD AS DIRECTOR OF NASHVILLE OFFICE

ATLANTA: June 13, 2019 – Patterson Real Estate Advisory Group (“Patterson”) is pleased to announce and welcome Laura Griffin Cloud as the new Director of its Nashville office.

Laura brings more than 15 years of commercial real estate experience to Patterson including investment, development, acquisition, disposition and asset management with specific expertise in complex urban mixed-use projects. Most recently, Laura spent four years as Director of Development and Special Assets at Nicol Investment Company, a multi-generational family office focused on the acquisition and development of mixed-use, multifamily, senior housing and self-storage. Laura led the strategy and execution of Nicol's mixed-use developments, complex problem assets and new development opportunities.



Laura Cloud

Prior to joining Nicol Investment Company, Laura served as Vice President of Investments and Development at Carter, an Atlanta based real estate development and investment company. Laura had execution responsibility for over \$300 million and 1,500,000 square feet of development in multifamily, retail and office.

Ms. Cloud, an Atlanta native, is a graduate of Vanderbilt University and The Terry School of Business at the University of Georgia where she earned a Master of Business Administration. She currently resides in Nashville with her husband and daughter.

“I am excited to be joining such a well-respected and relationship-oriented firm. Having spent both my college years and the later part of my real estate career in Nashville, I have

strong ties to the city and look forward to building upon Patterson's exemplary reputation and expanding our presence in the marketplace," said Laura.

"We are thrilled to make this announcement," commented Lance Patterson, founder and CEO of Patterson. "We have known Laura for more than a decade, so she already feels like a member of the Patterson family. Having someone of her caliber and background leading our growth effort in Nashville adds tremendous momentum. She is a great fit for the team, and we look forward to watching her hit the ground running."

About Patterson

Headquartered in Atlanta with additional offices in Charleston, Nashville and Charlotte, Patterson Real Estate Advisory Group is a capital placement and real estate finance advisory firm that represents owners, developers and investors seeking capital to leverage commercial real estate opportunities. Patterson arranges construction, bridge, mezzanine and permanent financing while also coordinating equity and joint venture formations along with general finance advisory work. The primary focus is helping clients across different property types access investors at a variety of different levels of the capital stack, matching the specific need with the appropriate capital provider.

For more information, please contact Suzanne Holman at sholman@pattersonreag.com or 404-505-6682.

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